

# IS2502: SOCIAL MEDIA AND SOCIAL NETWORKS

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## Effective Term

Semester B 2024/25

## Part I Course Overview

### Course Title

Social Media and Social Networks

### Subject Code

IS - Information Systems

### Course Number

2502

### Academic Unit

Information Systems (IS)

### College/School

College of Business (CB)

### Course Duration

One Semester

### Credit Units

3

### Level

B1, B2, B3, B4 - Bachelor's Degree

### Medium of Instruction

English

### Medium of Assessment

English

### Prerequisites

Nil

### Precursors

Nil

### Equivalent Courses

FB2501 Management Information Systems II (for 3-year BBA structures)

### Exclusive Courses

Nil

## Part II Course Details

### Abstract

This course aims to provide students with knowledge and skills to leverage social media and network to support business operations including marketing and strategy development. The course consists of two sections. The first section discusses how different social media applications (including social community, social publishing, social entertainment, and social commerce) can be leveraged for marketing, branding, and promotion. The second section presents a theoretical framework, based on which students develop social media enabled strategies in a wide range of business contexts.

### Course Intended Learning Outcomes (CILOs)

CILOs		Weighting (if DEC-A1 DEC-A2 DEC-A3 app.)			
1	Identify the concepts and principles of social media and networking.	25	x		
2	Formulate social media enabled business strategies.	45		x	x
3	Analyze social media enabled business models.	10		x	
4	Reflect on the knowledge learned, and be able to work productively as part of a team, and in particular, communicate and present information effectively in written and electronic formats in a collaborative environment.	20		x	x

#### A1: Attitude

Develop an attitude of discovery/innovation/creativity, as demonstrated by students possessing a strong sense of curiosity, asking questions actively, challenging assumptions or engaging in inquiry together with teachers.

#### A2: Ability

Develop the ability/skill needed to discover/innovate/create, as demonstrated by students possessing critical thinking skills to assess ideas, acquiring research skills, synthesizing knowledge across disciplines or applying academic knowledge to real-life problems.

#### A3: Accomplishments

Demonstrate accomplishment of discovery/innovation/creativity through producing /constructing creative works/new artefacts, effective solutions to real-life problems or new processes.

### Learning and Teaching Activities (LTAs)

	LTAs	Brief Description	CILO No.	Hours/week (if applicable)
1	LTA1: Lecture	Students will learn the concepts and general knowledge of information systems. In-class discussion: Students will participate in discussions in lectures (e.g. face-to-face discussion, using mobile devices) and the lecturer provides feedback based on students' response. Recap: In the beginning of every lecture, the lecturer will summarize the topics covered in the previous lecture and provide feedback based on students' concerns and questions.	1, 2, 3	2 Hours/Week
2	LTA2: Practice, Readings and Case studies	Students will have tutorials which cover the technical aspects of various social networking cases and social tools. Tutorial exercises: e.g. hands-on activities on social media applications such as Facebook, Instagram, MySpace, Wikipedia, and YouTube, etc. Case/Group project discussion: Students will be given a case or project relating to any user-driven services, including Facebook, Instagram, MySpace, Wikipedia, and YouTube, etc. Discussion on various aspects of the case or project for improving the brands or achieving the business success will be conducted.	2, 3, 4	1 Hour/Week

3	LTA3: Outside classroom activities	Students will experience additional help provided outside official class time. Online Helpdesk: An online system to provide extra help to students having difficulties with the course outside the classroom. During the assigned periods, students can raise their questions about the in-class exercises, group project, and final exam in the online system. The tutors will answer their questions in office-hour for one week before the test and exam.	1, 2, 4	
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**Assessment Tasks / Activities (ATs)**

ATs	CILO No.	Weighting (%)	Remarks (e.g. Parameter for GenAI use)	
1	AT1: Tutorials and In-class Discussion 20% is given for student's tutorial works and participation in terms of quality of questions, answers and student engagement in both lectures and tutorials throughout the semester.	3, 4	20	
2	AT2: Project Work The course has a team project, which requires the students to develop a social media enabled strategy to promote a business. The teams will also implement their strategies using social media applications. The project requires a project proposal, presentation, as well as a final report.	2, 3, 4	30	

**Continuous Assessment (%)**

50

**Examination (%)**

50

**Examination Duration (Hours)**

2

**Assessment Rubrics (AR)**

**Assessment Task**

AT1.Tutorials and In-class Discussion

**Criterion**

Ability to analyze business models enabled by social media and social networks.

**Excellent (A+, A, A-)**

High

**Good (B+, B, B-)**

Significant

**Fair (C+, C, C-)**

Moderate

**Marginal (D)**

Basic

**Failure (F)**

Not even reaching marginal levels

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**Assessment Task**

AT1.Tutorials and In-class Discussion

**Criterion**

Ability to work productively as part of a team, and in particular, communicate and present information effectively in written and electronic formats in a collaborative environment.

**Excellent (A+, A, A-)**

High

**Good (B+, B, B-)**

Significant

**Fair (C+, C, C-)**

Moderate

**Marginal (D)**

Basic

**Failure (F)**

Not even reaching marginal levels

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**Assessment Task**

AT2.Project Work

**Criterion**

Ability to develop social media enabled business strategies.

**Excellent (A+, A, A-)**

High

**Good (B+, B, B-)**

Significant

**Fair (C+, C, C-)**

Moderate

**Marginal (D)**

Basic

**Failure (F)**

Not even reaching marginal levels

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**Assessment Task**

AT2.Project Work

**Criterion**

Ability to analyze business models enabled by social media and social networks.

**Excellent (A+, A, A-)**

High

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**Assessment Task**

AT2.Project Work

**Criterion**

Ability to work productively as part of a team, and in particular, communicate and present information effectively in written and electronic formats in a collaborative environment.

**Excellent (A+, A, A-)**

High

**Good (B+, B, B-)**

Significant

**Fair (C+, C, C-)**

Moderate

**Marginal (D)**

Basic

**Failure (F)**

Not even reaching marginal levels

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**Assessment Task**

AT3.Final Exam

**Criterion**

Understand the concepts and principles of social media and networking.

**Excellent (A+, A, A-)**

High

**Good (B+, B, B-)**

Significant

**Fair (C+, C, C-)**

Moderate

**Marginal (D)**

Basic

**Failure (F)**

Not even reaching marginal levels

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**Assessment Task**

AT3.Final Exam

**Criterion**

Ability to analyze business models enabled by social media and social networks.

**Excellent (A+, A, A-)**

High

**Good (B+, B, B-)**

Significant

**Fair (C+, C, C-)**

Moderate

**Marginal (D)**

Basic

**Failure (F)**

Not even reaching marginal levels

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## Part III Other Information

Keyword Syllabus

Social media; Social networks (Instagram, YouTube, Twitter, Facebook, Blogs); Digital Analytics; Metrics; Network Density; Social Capital; Social Influence.

### Reading List

#### Compulsory Readings

Title	
1	Tuten, Tracy L., and Michael R. Solomon. Social Media Marketing (Fifth Edition). Sage, 2023

#### Additional Readings

Title	
1	Amy Shuen, Web 2.0: A Strategy Guide: Business thinking and strategies behind successful Web 2.0 implementations.
2	Charlene Li, Groundswell: Winning in a World Transformed by Social Technologies.
3	Christopher Locke, Rick Levine, Dock Searls, David Weinberger, The Cluetrain Manifesto: The End of Business as Usual.
4	Harvard Business School cases.