



香港基督教青年會

YMCA OF HONG KONG

**Corporate Membership (Year 2024-2025)
Renewal Proposal For**

The City University of Hong Kong
香港城市大學

GREETING

Dear Sir/ Madam,

Greetings from the YMCA of Hong Kong!

In the past, mission of YMCA has nurtured the potential and leadership of the younger generation with the heart to care and skills to serve. We are dedicated to the furtherance of equality, justice and peace in the society through the provision of life enriching activities that cater to the social, educational, physical and spiritual needs of all people in our community.

By provision of facilities, programmes, courses and activities at Salisbury Centre, King's Park Centenary Centre and Beacon Centre, we aim to provide opportunities for people of Hong Kong to pursue a healthy lifestyle in body, mind and spirit.

We have also been actively serving the unique needs of a multilingual and multicultural community especially those of the young people in Hong Kong, China and Overseas. We commit ourselves to push forward the YMCA movement and motivate more people to improve the quality of life of themselves, their families, and the community.

We would like to take this opportunity to offer (Corporate client) and your fellow colleagues a Special Corporate Membership Plan so that you can enjoy the facilities and services of YMCA as a member, as well as to serve the community. YMCA is a great place for everyone to learn, get fit, recreate, socialize and satisfy other individual needs. Human asset is the genuine asset of every company. Do not miss this chance to try and experience a healthy lifestyle that is beneficial to everyone for life.

Attached please find the detail for our offer. Should you have any questions, please do not hesitate to call Mr. James Choi at 2268 7737 or send us an email at ms@ymcahk.org.hk.

Thank you for your attention.

Yours sincerely,

Member Services Section

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1. Introduction & Privileges

In response to the renewal membership, the **YMCA of Hong Kong (YMCA)** is pleased to present this proposal to **The City University of Hong Kong (CityUHK)** outlining the proposed offer for the year **2024-2025**.

All Initial Fee and Annual Fee for period from 1st JUN, 2024 to 31st MAY, 2025

YMCA - Corporate Membership Plan

Membership Cards	10 Cards (Standard Plan) (Min. QTY)	5 Cards (Fitness Basic Plan)	5 Cards (Fitness Regular Plan)	Premium Plan 1 10 Cards (Standard Plan) + 5 Cards (Fitness Basic Plan)	Premium Plan 2 10 Cards (Standard Plan) + 5 Cards (Fitness Regular Plan)
Initial Fee	HKD\$22,200 Waived	HKD\$22,200	HKD\$22,200	HKD\$44,400 Waived	HKD\$44,400 Waived
Annual Fee	HKD\$17,000 (HKD\$1,700 x 10)	HKD\$44,100 (HKD\$8,820 x 5)	HKD\$68,400 (HKD\$13,680 x 5)	HKD\$61,100 (HKD\$17,000 + HKD\$44,100)	HKD\$85,400 (HKD\$17,000 + HKD\$68,400)
Original Offer	HKD\$17,000	HKD\$66,300	HKD\$90,600	HKD\$61,100	HKD\$85,400
<i>Less Special Discount</i>	<i>HKD\$3,400 (20% off)</i>	<i>HKD\$17,640 (>26% off)</i>	<i>HKD\$30,780 (>33% off)</i>	<i>HKD\$21,040 (>34% off)</i>	<i>HKD\$34,180 (>40% off)</i>
Total	<u>HKD\$13,600</u>	<u>HKD\$48,660</u>	<u>HKD\$59,820</u>	<u>HKD\$40,060</u>	<u>HKD\$51,220</u>
Additional Card (per card)	HKD\$1,700 <i>HKD\$1,360</i>	HKD\$8,820 <i>HKD\$5,292</i>	HKD\$13,680 <i>HKD\$7,524</i>	-	-

	Standard Plan	Fitness Basic Plan	Fitness Regular Plan	Premium Plan 1	Premium Plan 2
<u>Accommodation</u>					
Discount on room Booking of The Salisbury	<input checked="" type="checkbox"/>	-	-	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<u>Food and Beverage</u>					
Discount on banquet room rental	<input checked="" type="checkbox"/>	-	-	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Discount on daily buffet at The Haven	<input checked="" type="checkbox"/>	-	-	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Discount on Meeting packages	<input checked="" type="checkbox"/>	-	-	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Discount on patronage at Mall Café	<input checked="" type="checkbox"/>	-	-	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Discount on Café Imagine	<input checked="" type="checkbox"/>	-	-	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<u>Miscellaneous</u>					
Priority opportunities on CSR & ESG program	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

	Standard Plan	Fitness Basic Plan	Fitness Regular Plan	Premium Plan 1	Premium Plan 2
Facilities Usage (Pay per visit)					
Indoor Swimming Pool @ TST	☑	-	-	☑	☑
Badminton Court @ TST	☑	-	-	☑	☑
Squash Court @ TST	☑	-	-	☑	☑
Table Tennis Court @ TST	☑	-	-	☑	☑
Indoor Climbing Wall @ TST	☑	-	-	☑	☑
Outdoor Climbing Wall @ KPCC	☑	-	-	☑	☑
Tennis Courts @ KPCC	☑	-	-	☑	☑
Basketball Court @ KPCC	☑	-	-	☑	☑
Inline Hockey Rink @ KPCC	☑	-	-	☑	☑
Fitness Centre					
Free Fitness Centre Usage	-	☑	☑	☑	☑
Free Swimming Pool Usage	-	☑	☑	☑	☑
Free Towel (one per visit)	-	☑	☑	☑	☑
Free Sauna / Jacuzzi facilities	-	☑	☑	☑	☑
Free Badminton, Squash, Table-Tennis court from 07:30-17:30 (MON to FRI only, except Public Holiday & from Jul 1 to Aug 31) *2hrs per day per facility for each corporate client*	-	-	☑	-	☑
Free Aerobics and Wellness Classes	-	-	☑	-	☑
Free Aquacise	-	-	☑	-	☑
Personal Health Fitness Appraisal	-	☑	☑	☑	☑

2.1 - Special Offer

- **YMCA Individual / Family Membership**

50% discount on Youth Individual, Adult Individual & Family Membership, for **CityUHK** eligible user who would like to obtain their own membership*

Type	Initial fee	Annual fee	Total
Youth Individual	\$240 (Ori. \$840)	\$390	\$630 (Ori. \$1,230)
Adult Individual	\$120 (Ori. \$1,020)	\$850	\$970 (Ori. \$1,870)
Family	\$240 (Ori. \$2,040)	\$1700	\$1940 (Ori. \$3,740)

**The above offer is valid only under CityUHK Corporate Membership.*

2.2 - Special Offer

- **Promotional Fitness Centre Membership Plan**

CityUHK eligible user who would like to join the Fitness Centre Membership, no entrance fee and contract needed.

Type	Monthly fee
Monthly Pass	<u>\$550 per month</u> (Ori. \$950)

- *Fitness Centre Membership Card holders can use our facilities include Fitness Centre, Swimming Pool, Sauna and Jacuzzi facilities.*



2.3 - Special Offer

- **Exclusive Food & Beverage discount**

CityUHK eligible user can enjoy 10 % discount of below catering services unit

The Heaven	<u>Monday - Sunday</u>	10% Off
Mall Café	<u>Monday - Sunday</u>	10% Off
Café Imagine (Beacon Centre)	<u>Monday - Sunday</u>	10% Off

** Remarks **

- *The above offers are not valid for the special dates e.g. the First, Second & Third day of Lunar New Year, Valentine’s Day, Good Friday and Easter Monday, Mother’s Day, Father’s Day, National Day, 22- 27 Dec, 31 Dec and 1 Jan.*
- *This privilege discount cannot be used in conjunction with other promotional items.*
- *CityUHK eligible user must present a valid CityUHK I.D. Card in order to enjoy the discount.*
- *10% service charge is based on the original price.*
- *All discount will ONLY be valid after reconfirmation to each catering services unit.*

2.4 - Special Offer

- **Member price on programmes of YMCA of Hong Kong**
 - **CityUHK** eligible user must present a valid CityUHK I.D. Card in order to enjoy member discounts.
 - Normal enrolment procedure applies.
 - Please visit our website or contact Member Services at 2368 7070 for programme details.

- **Member price on specific programmes of YMCA of Hong Kong Beacon Centre**
 - Application to specific programme conduct in Beacon Centre
 - **CityUHK** eligible user must present a valid CityUHK I.D. Card in order to enjoy member discounts.
 - Normal enrolment procedure applies.
 - Please visit our website or contact Member Services at 2368 7070 for programme details.

2.5 - *Special Offer*

- **Member price on specific programmes of YMCA Continuing Education**
 - Applicable to Wine and Barista Training Programmes, Leisure Programmes.
 - **CityUHK** eligible user must present a valid CityUHK I.D. Card in order to enjoy member discounts.
 - Normal enrolment procedure applies.
 - Please visit our website or contact Member Services at 2368 7070 for programme details.

All the above offers are valid until 31st March, 2025 or corporate membership expired (whichever is the earliest).

3.1 - Operation Hours of Activity Centres

TST Salisbury Road Centre

Location	Activity Centre	Operation Hours		Enquiry Hotline
		Prime Time	Non-prime Time	
G/F	Member Services Counter	Mon – Sun : 0900 – 1900		2368 7060
1/F	Swimming Pool /	Mon – Sun & PH : 0700 – 2200	Mon – Sun & PH : & PH 0700 – 2200	2268 7010
	Fitness Centre / Sauna	Mon - Sun & PH : 0700 – 2200		2268 7055
	Changing Rooms			
2/F	Badminton / Gymnasium Squash / Table Tennis	Mon – Fri : 1730 – 2230 Sat, Sun & PH: 0730 – 2230	Mon – Fri : 0730 – 1730	2268 7087
	<u>Indoor Climbing Wall #</u>	Wed, Fri: 1600 – 2200 Sat: 1000 – 1830 Sun: 1000 – 1730 Mon, Tue, Thurs, & PH: Closed		2268 7062

Indoor Climbing Wall users must have the Climbing Wall assessment card issued by YMCA of Hong Kong.

3.2 - Operation Hours of Activity Centres

Detailed Swimming Pool Opening Hours

	Monday	Tuesday - Friday	Saturday, Sunday & PH
07:00 - 11:30	Weekly Cleansing & (1st session break)	Open	Open
11:30 - 12:30			1 st Session Break
12:30 - 17:00	Open		Open
17:00 - 18:00		2nd Session Break	
18:00 - 22:00		Open	

**** The session breaks are non-applicable to YMCA Swimming Programme.**

**** The opening hours of Swimming Pools are subject to change and advance notice will be given.**

3.3 - Operation Hours of Activity Centres

King's Park Centenary Centre

Facility	Mon - Fri	Sat	Sun	Public Holiday
Tennis Court	17:30 - 22:30	09:30 - 22:30	09:30 - 18:30	Closed
Basketball Court				
Inline Hockey Rink				
<i>Outdoor Climbing Wall #</i>				

Outdoor Climbing Wall user must have the Climbing Wall assessment card issued by YMCA of Hong Kong

Contact No.: 2782 6682

Weather Policy:

All outdoor facilities bookings could be re-scheduled within 30 days upon announcement of Tropical Cyclone Warning No. 3 or above, or Red/Black Rainstorm Signal.

Please contact centre for details.

4.1 - Facilities Service Charges Highlights

TST Salisbury Road Centre

Facilities	Rates		Remarks
<u>Indoor Swimming Pool #</u>	HKD\$43 per Adult aged 18 or above (per visit) HKD\$26 per Youth below age 18 (per visit)		<u>Discount if paid by Octopus</u> Adult HKD\$39 Youth HKD\$24
<u>Indoor Climbing Wall #</u>	HKD\$65 per head aged 13 or above (per visit) HKD\$55 per head aged 6-12 or 60up (per visit)		Must have Climbing Wall assessment card issued by YMCA of Hong Kong
	Prime Time	Non-prime Time	
<u>Badminton #</u> - <u>Squash #</u> <u>Table Tennis #</u>	HKD\$75 / hour HKD\$35 / half hour	HKD\$50 / hour HKD\$22 / half hour	A maximum limit of 3 guests per membership per court can be invited. Guest fee is waived.

Ticket purchase and registration are centralized at G/F Member Services Counter from 9:00 a.m. to 7:00 p.m. daily.

Please proceed to 1/F service counter for transaction of facilities usage before 9:00 a.m. or after 7:00p.m.

4.2 - Facilities Service Charges Highlights

King's Park Centenary Centre

Facilities	Rates		
Tennis Court	NON-Prime Time	Per hour	HKD\$130
Outdoor Climbing Wall		Per hour	Adult \$155 / Youth (age 18 or below) HKD\$100 <i>"must have the Climbing Wall assessment card issued by YMCA of Hong Kong"</i>
Basketball Court / Inline Hockey		Per hour	HKD\$1200

**** KPCC Contact / Booking No.: 2782 6682**

**** Charges subject to latest announcements of Sports & Recreation Section and King's Park Centenary Centre.**

**** For more details or peak facilities rate(s) ,please kindly see the (KPCC) website for latest offer.**

5. Regulations of Facilities Booking Highlights

Type	Booking Regulations	Advance Booking	Payment Procedure for Telephone Booking	Remarks
<p>Badminton Squash Table Tennis</p>	<ul style="list-style-type: none"> Members can only book under their own names & membership cards and he/she must be one of the users of the facilities booked Members must pay & register court facilities under their own names in person Once the booking is made, no cancellation, transfer or refund will be allowed Members who have booked any facilities and do not appear at the specified time are still responsible for payment. Telephone booking privilege will be withdrawn if the member fails to settle the court or facilities payment duly Bookings can be made by phone or in person at the Member Services counter All telephone bookings will be entertained during the hours 0900 – 1900 daily at 2368 7070 	<ul style="list-style-type: none"> Up to 8 days (inclusive) in advance For Personal membership (Youth; Adult; Family), each membership card can be used to book one court of each type of facilities for a maximum of 1 hour per day For Corporate membership, each Corporate Membership Card Holder may only use two corporate membership cards from one corporate to book facilities for a maximum of 1 hour for him/herself and another card holder respectively per day at one time Consecutive booking is allowed only when there is a vacant court available on the spot 	<ul style="list-style-type: none"> Settle the payment at least 30 minutes before the reserved time 	<ul style="list-style-type: none"> Guest fee is waived and a maximum limit of 3 guests per membership per court can be invited

6. Terms & Conditions Highlights

- 1. Subject to the type of membership in which the Applicant is being accepted by YMCA and Clause 2 & 3 herein, the membership period of the YMCA Membership will be lasted for one (1) year at the discretion of YMCA.***
- 2. YMCA has the right to terminate the membership of Corporate Member (hereinafter known as “member”) if:-***
 - a) the membership card is transferred to be used by person other than the member’s company eligible users;***
 - b) the member or the membership card holder failing to pay for the related fee;***
 - c) the member or the membership card holder failing to comply with the YMCA Rules and Regulations or any rules and regulations in respect of the use of venues set by YMCA; No refund of membership fee paid by the member will be made if the membership is terminated in accordance with the above Clauses;***
- 3. YMCA reserves the right to terminate the membership immediately without prior notice.***
- 4. YMCA reserves the right to add or amend the rules and regulations in respect of the use of venues.***
- 5. Should this application be accepted by YMCA, the terms and conditions herein shall form the membership agreement between the parties and the Applicant agrees to abide by and must observe the rules and regulations in respect of the use of venues stipulated by YMCA from time to time.***
- 6. In the event of discrepancy, YMCA of Hong Kong reserves the right of final judgement.***

7. Others

- 1. All eligible user of The City University of Hong Kong are entitled to enjoy the facilities in YMCA of Hong Kong, and valid CityUHK I.D. Card need to be presented when booking and registering the facilities.*
- 2. In terms of course/activity enrolment, non-member treatment applies and no priority or discount available.*
- 3. Members are expected to take the responsibility to familiarize yourself with the member regulations and etiquette by referring to the members handbook and other relevant publications and notices. Suggestions for programmes and services are welcome. Please feel free to use the suggestion box to communicate with us.*
- 4. All fees for membership, rentals or services are subject to change as are membership regulations and operation policies with or without advance notice.*
- 5. Members must observe and follow all the rules and regulations set by YMCA and otherwise contribute to the well-being of the Association.*
- 6. Enquiries may be directed to Member Services Section at telephone number 2368 7070 or email: ms@ymcahk.org.hk*

8.1

Appendix A -

Poster of

Membership

Promotion



YMCA Corporate Membership



- Located in the heart of Tsim Sha Tsui
- Exclusive use of recreational facilities
- Programme admission fee discount
- Opportunities for voluntary services



YMCA of Hong Kong – Member Services Section
Address: 41 Salisbury Road, Tsim Sha Tsui, KLN
Enquiry: 2268 7732 (Ms. Stephanie Wong) Fax: 2722 4004
Email: stephaniewong@ymcahk.org.hk Website: ymcahk.org.hk

8.2

Appendix A -

Poster of

Membership

Promotion

會員尊享福利
MEMBER PRIVILEGES

公司日營：
越野單車、獨木舟等；
網球場、攀石場、
單線滾軸曲棍球場等
Tailor-made day camp.
Mountain bike, Kayaking, etc.,
Tennis court, climbing walls,
inline skating ring, etc.

專業課程學費減免
Discount on programme
admission
訂造個別培訓內容
Tailor-made
customized content

專業進修課程
PROFESSIONAL ENHANCEMENT PROGRAMME

室內康體設施
INDOOR SPORTS FACILITIES
室內游泳池、按摩池、
羽毛球場、壁球場等
swimming pool, jacuzzi,
badminton court,
squash court, etc.

餐飲及宴會服務
CATERING & BANQUET SERVICES
膳宿服務，
會議及宴會
套餐折扣
Discount on
accommodation,
F&B services and
banquet &
meeting room
packages

義工服務機會
VOLUNTEER OPPORTUNITIES
社會義工服務，
派飯或生活物資予有
需要人士
Social volunteer
services. Distribute
meals or supplies
to people in need

8.3

Appendix A - Poster of Membership Promotion



8.4

Appendix A -

Poster of

Membership

Promotion

YMCA Lamma Island Outdoor Centre
香港基督教青年會南丫島戶外活動中心

Site Facilities 中心設施

- Main Entrance 主要入口
- Back Gate (Closed) 後門(不開放)
- First Aid Station 急救室
- Dormitory 宿舍
- Tent Pitch 露營區
- Natural Climbing Wall 天然攀岩
- Common House & Tuck Shop 公共廚房及小賣部
- Outdoor Cooking & Barbecue Area 戶外煮食及燒烤區
- Campfire Ring 營火區
- Lakeside Tenting Area 湖邊紮營區
- Campfire 營火區
- Waterfront 下水區
- Low Rope Course 低繩繩纜網
- Portable Toilets 流動洗手間
- Shower Hut 淋浴設施
- Foot Path / Hiking Trail 小徑/遠足徑
- Bridge 小橋
- Nullah 水渠

Main Camp Area 主營區

Sampan to & from Sok Kwu Wan Ferry Pier
舢板來往索罟灣碼頭

Y.M.C.A. PRIVATE FERRY PIER

中心為索罟灣對岸，前身為南丫石礦場，於1978年至1995年間曾被政府使用。直至1995年，政府停止開採並重建山坡輪廓及種植樹木、樹叢，還有建造了人工湖。並於2002年，此項計劃更獲得「傑出綠化工程獎優異獎項」。

Our centre is located across Sok Kwu Wan on Lamma Island, used to be a rock quarry since 1978. Its size is about 43 football fields! In 1995, the government has stopped to extract on this area and started re-structure the hillside, tree plantation and constructed a fresh water lake. In 2002, this project has received the Outstanding Green Project Award.

8.5

Appendix A -

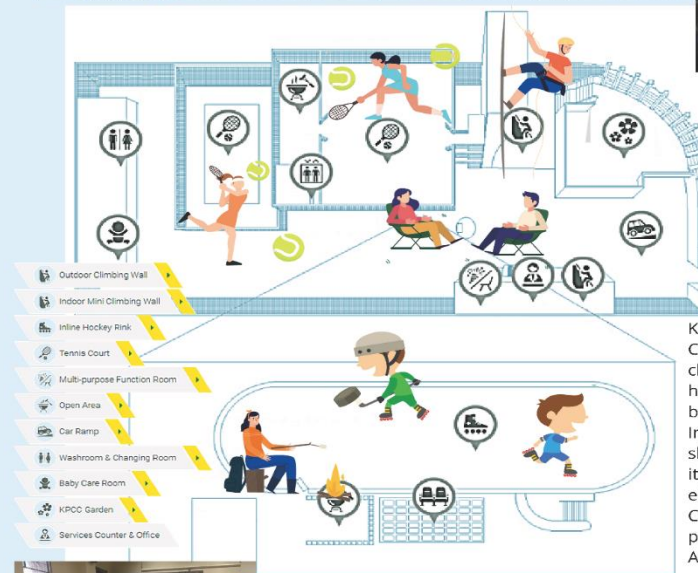
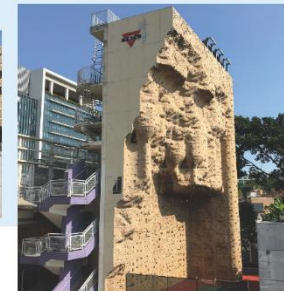
Poster of

Membership

Promotion



京士柏百周年紀念中心設施
King's Park Centenary Centre Facilities



中心設有全港最大的18米高室外攀石場，挑戰及推動個人發揮潛能極限；專業設計的單線滾軸溜冰曲棍球場，可供快速及刺激的滾軸曲棍球運動展現各種激溜、射球、傳球等不同技巧；配合有3個室外網球場、設影音設備的多用途活動室及開放活動空間等等，讓京士柏中心成為一個特別的社區體育中心。

KPCC is home to the largest Outdoor Climbing Wall of 18 meters tall, which challenges climbers to reach to great heights and push their personal boundaries. The fast paced action of Inline Hockey displays the skills of skating, shooting, and passing, making it an exciting sport found nowhere else in Hong Kong. 3 Outdoor Tennis Courts, an audio-equipped Multi-purpose Function Room and Open Areas for programmes, all come together to make KPCC a truly special community sports centre.



單線滾軸溜冰曲棍球場
Inline Hockey Rink ▶

共廚空間
Co-Cooking Space ▼



室內迷你攀石場
Indoor mini-climbing wall

地址：香港九龍油麻地加士居道22號
Address: 22 Gascoigne Road, Yau Ma Tei, Kowloon



9. *Vision Statement*

The YMCA of Hong Kong promotes and practises Christian values, and is committed to the furtherance of justice, peace, truth and hope with love and integrity, both locally and globally.

We are dedicated to:

- Enabling personal growth and fulfilling our social responsibility to the community, especially focusing on the youth;*
- Ascertaining social needs and offering services to improve the quality of life in a sustainable environment for all people;*
- Fostering intercultural harmony through respect and understanding.*

10. Mission Statement

The YMCA of Hong Kong, with its long history and depth of experience in providing services that cater to the social, educational, physical and spiritual needs of the people in our community, looks to the future with confidence and commitment. It will faithfully endeavor to fulfil its mission as a Christian association dedicated to the furtherance of equality, justice and peace in our society through the provision of life enriching activities to all persons in our community who desire to participate.

As an organization founded to be an integral part of the Hong Kong community, the YMCA will express its mission by adopting an integrated, indigenous approach to identify with the hopes and aspirations of the people of Hong Kong and work to serve the unique needs of a multilingual and multicultural community especially those of the young people.

In so identifying our vision of service and further defining our target publics, our YMCA desires to actively continue to make a positive contribution to the social tapestry, harmony and international understanding within a great city. Moreover, in its role as an “International YMCA”, it will further strengthen its network with the Chinese YMCA of Hong Kong, the YWCA of Hong Kong and other local social service agencies to ensure that all persons in our community regardless of age, gender, race, religious conviction, or ethnic background are being provided service, and otherwise afforded opportunities, to improve the quality of life for themselves, their families and the community at large.

With our long history and depth experience, YMCA of Hong Kong has been endeavored to provide services that cater to the social, educational, physical and spiritual needs of the people in the community. We are delighted to invite you and join us to share the vision of the YMCA movement.

Your annual contribution enables us to mobilize our resources to continue our community services in the area of youth empowerment and leadership development programmes, Mei Foo Farm Fest, After School Care Programme, Child Development Fund Project etc. We could not have achieved these without your support!

We look forward to seeing you at our YMCA facilities and volunteer events. Together we make a difference!

Member Services Team

YMCA of Hong Kong

*Thank you For your support
to YMCA of Hong Kong !!*



香港青年

Father, may they all be one as we are one (John 17:21)