## **About Shipme:**

SHIPME is a third-party logistics company based in Hong Kong. We specialize in providing high-quality and comprehensive transportation services for small and medium-sized enterprises in Hong Kong. Our experienced and professional team can assist you with shipping, storage, packaging, and handling of various goods. We also offer professional advice, customized solutions, and real-time tracking.

## Job Responsibilities:

- Promote and sell express services to potential customers.
- Actively seek out and establish strong relationships with clients.
- Handle customer inquiries and provide professional assistance and solutions.
- Maintain contact with existing customers to understand their needs and provide appropriate services.
- Assist customers in processing orders, ensuring accuracy and timely delivery.
- Coordinate with internal departments to ensure customer requirements are met.
- Monitor market trends and competitor activities, providing market feedback and recommendations.