Application Link: https://www.hsbc.com/careers/students-and-graduates/students-opportunities/commercial-banking-internship

2025 HSBC Commercial Banking Summer Internship – Hong Kong

We welcome students from all degree disciplines and backgrounds, not just those who've studied finance-related degrees, or those who have knowledge of banking.

It takes a broad range of skills to be successful at HSBC. We're looking forward to seeing the mix of skills you've learned so far, and hearing about the unique perspective that you'll bring to our teams. We'll help you learn everything else.

For: Penultimate year students

Duration: 10 weeks

Areas: Commercial Banking

Applications open: 27 August 2024 **Applications close:** 31 December 2024

Start date: June 2025 onwards

What You'll Do

Your HSBC journey will be built upon - and thrive with - your skills.

We know how important it is to have the right skills, both for your future and ours. By building this skillset now, we'll help you develop the agility to keep learning new skills throughout your career.

Over the course of eight to ten weeks, you'll get to:

- Explore how we connect entrepreneurial businesses to opportunities with the help of our Relationship Managers and digital capabilities.
- Work with Relationship Managers and their teams to help small enterprises expand domestically, and larger organisations achieve their international goals.
- Complete a business-related project on your own or with other interns. This could involve looking at sustainability ideas to support our business, helping our team and Relationship Managers deliver growth, or suggesting process improvements that make life better for our customers and employees.
- The project will form part of the assessment at the end of your internship. Those who excel
 will be considered for our <u>Commercial Banking Graduate Programme</u>, where you will have
 the opportunity to build an international network and collaborate with clients in developed
 and developing markets.

What You'll Learn

We'll help you develop the technical skills most relevant to your role. We'll also provide plenty of opportunities to advance your non-technical skills, like relationship management and collaboration, that will help you move your career forward successfully.

Join us on this programme, and you'll benefit from:

- An overview of our Commercial Bank and insights from other grads and employees working in a variety of specialised areas
- Valuable training in personal branding, networking and relationship building
- Unlimited access to LinkedIn Learning and Fit for Banking modules, as well as your own bespoke development pathway on Degreed
- Invitations to our Global Speaker Series where you'll connect with other interns and senior executives so you can start building your global network
- Plenty of other learning opportunities and people to support you along the way so that you're well prepared for your future

Read more about the support you'll get at https://www.hsbc.com/careers/students-and-graduate-development.

Requirements:

- Available to work full time for 10 weeks commencing June 2025
- Must graduate between December 2025 and June 2026
- Obtained, or expected to achieve, a 3.2/4.0 cumulative GPA or equivalent 2.1 Degree from a recognised University (as appears on your official University Transcript or Degree Certificate)
- Fluent in English. Mandarin and/or Cantonese advantageous but not essential
- Legally permitted to work in Hong Kong

Please note that you can only make one application each recruitment cycle. Candidates should make an informed decision before applying by reviewing the different business areas and location sections at https://www.hsbc.com/earlycareers.

We encourage you to apply as soon as possible as we recruit on a rolling basis and may close applications before the advertised date if all vacancies are filled.

Application Link: https://www.hsbc.com/careers/students-and-graduates/graduate-opportunities/securities-services-graduate-programme?tab=tab-1

2025 HSBC Securities Services Graduate Programme – Hong Kong

We welcome students from all degree disciplines and backgrounds, not just those who've studied finance-related degrees, or those who have knowledge of banking.

It takes a broad range of skills to be successful at HSBC. We're looking forward to seeing the mix of skills you've learned so far, and hearing about the unique perspective that you'll bring to our teams. We'll help you learn everything else.

For: Final year students or recent graduates with less than 2 years of full-time job experience

Duration: Two years **Areas:** Securities Services **Start date:** July 2025 onwards

Applications open: 27 August 2024 **Applications close:** 31 December 2024

Location: Hong Kong SAR

What You'll Do

Your HSBC journey will be built upon - and thrive with - your skills.

We know how important it is to have the right skills, both for your future and ours. By building this skillset now, we'll help you develop the agility to keep learning new skills throughout your career.

Over the course of two years, you'll get to:

- Work closely with local, regional, and global teams across our investor services and direct custody and clearing sectors.
- Rotate between product, sales and client management, strategy, the Chief Control Office, digital and innovation, and other teams.
- Work on a range of projects, where you'll strategise about how we tailor our services to our clients, improve our business performance and support our colleagues.
- Build different skills and capabilities and gain a real-world insight through hands-on experience across our Securities Services business.

What You'll Learn

We'll help you develop the technical skills most relevant to your role. We'll also provide plenty of opportunities to advance your non-technical skills, like relationship management and collaboration, that will help you move your career forward successfully.

During your time on the programme, you'll:

- Get a comprehensive insight into our suite of products and services.
- Have the option and support to complete relevant professional qualifications.

- Benefit from many different perspectives by working with both global and regional teams.
- Enjoy a wide range of experiences that will help you pinpoint where you want your career to begin.
- Become more confident in your ability to navigate a large organisation, collaborate with local and global teams, and communicate clearly and effectively.
- Have plenty of other opportunities to develop your skills and people to support you along the way, ensuring that you're well prepared for the future.

Read more about the support you'll get at https://www.hsbc.com/careers/students-and-graduate-development.

Requirements

- Available to work full time from July 2025 onwards
- Obtained, or expected to achieve, a 3.2/4.0 cumulative GPA or equivalent 2.1 Degree from a recognised University (as appears on your official University Transcript or Degree Certificate)
- Fluent in English
- We will consider candidates that require visa sponsorship for this role

Please note that you can only make one application each recruitment cycle. Candidates should make an informed decision before applying by reviewing the different business areas and location sections at https://www.hsbc.com/earlycareers.

We encourage you to apply as soon as possible as we recruit on a rolling basis and may close applications before the advertised date if all vacancies are filled.